



Maryland Motorcoach Association Member Benefits



MMA has joined Student Youth Travel Association (SYTA) and as a member of MMA you will begin receiving sales leads generated by SYTA as they become available upon request.

Bi-Weekly ENewsletter

Operator and Allied (vendor) members stay current with MMA's Bi-Weekly eNewsletter featuring the latest regulatory news, briefs on important legislative developments, coach industry news, and informative travel and tourism information. Advertising Available

Website Link

Every MMA member has a web link on the MMA website making our members easy to find and a valuable resource for the computer savvy customer to find our members. In addition, it creates easy access for communication among members.

Annual Membership Directory

This detailed, MMA membership directory is a tour/charter/equipment/service resource that includes operator members and members representing all aspects of the travel and tourism industry. The directory is an excellent resource for valuable contacts in the motorcoach industry.

Annual Group Leader Travel Showcase & On-going Events – DISCOUNTED RATE FOR MEMBERS ONLY

A great opportunity in the motorcoach group travel industry, the Annual Group Leader Travel Showcase brings operator buyers, group leaders, and travel industry sellers from all over the United States together for the purpose of gaining insight into tour itinerary planning. The Annual Crab Feast, and the Holiday Dinner are yet another way to network with each other. Check out the MMA Website for all of our events!

Other State Associations

MMA maintains a relationship with motorcoach associations and tourism entities through meetings and regular communications to stay up-to-date on issues affecting members.

- MARYLAND MOTOR TRUCK ASSOCIATION
- MARYLAND CHAMBER OF COMMERCE
- AMERICAN BUS ASSOCIATION
- UNITED MOTORCOACH ASSOCIATION
- MARYLAND OFFICE OF TOURISM
- DESTINATION DC

Free Legal Counsel

Members are entitled, to two telephone consultations, or one in-person meeting, with MMA's General Council Franklin & Prokopik, on a courtesy basis.

Constant Contact Discount

Members receive 20% off a 6-month prepayment or 25% off a 12-month prepayment!

Interested? Contact Mary Presley to find out how you can start receiving this significant cost savings member benefit!

At

mpresley@marylandmotorcoach.org





MMA Operator Member Profile Image – for MMA Website

As an added member benefit, MMA will be providing a profile photograph on the member contact page. MMA has partnered with KRR Photography, Limited to achieve the images.

The “member profile” photography will include up to a one hour session of one of your selected vehicles and one premiere image for use on the MMA website, the image will be selected by a member of your staff at the time of the session. (This exciting new benefit is applicable to operator members only)

Operators Below Are additional member benefits through our partnership with Maryland Motor Truck Association

Accounting Services

Members receive one free personal or two free telephone consultations with Andy Garrett, CPA, a partner with WABC. Andy is the accountant for MMA. [L] [SEP]

Sprint

Cell Phones & Wireless Communications: **Sprint** offers MMA members, their employees, and their employees' family's discounts of 18% off rate plans.

Credit Card & Payment Processing

Revolution Payment Systems delivers advanced, cost effective payment processing options to meet the diverse business needs of MMA members. They offer all forms of payment processing such as credit & debit cards, Internet checks, fleet card processing, pay-at-the-pump, and more.

Health Insurance

Kelly & Associates offers a variety of insurance options at guaranteed low rates to meet your needs, including major medical, HMO, preferred provider, and more

Package Delivery

MMA members get special discounts on package delivery services with United Parcel Service. Go to www.savewithups.com/mmta. [L] [L] [L] [L] [SEP] [SEP]

Payroll Services

KTBS *Payroll* offers a payroll solution that utilizes innovative technology to link payroll services and benefits. [L] [L] [L] [L] [SEP] [SEP]

Retirement Services and Voluntary Benefits

Scott Taylor has a unique Voluntary Benefits package for MMA members and their employees, which includes discounts for individual financial planning, 401k, life insurance, retirement services, and more.

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Tires

Members can purchase **Michelin** tires at super-low rates. **Pricing is the same** at all Michelin dealers nationwide, and there is no minimum order. Start saving with the purchase of a single tire.

Toll Discounts

MMA members can enroll in the electronic toll collection system, **E-ZPass**, directly through the Association. Members with 5+ axle vehicles receive toll discounts up to 20% on Maryland's toll roads. Our partnership with **BESTPASS** also gives carriers a chance to save on tolls in other states like NJ, NY, and PA. Call Dottie Duvall at MMTA, 410-644-4600. [L] [L] [L] [L] [SEP] [SEP]

Forms, Supplies & Products

MMA sells a wide array of trucking supplies and mandated forms and compliance products from J. J. Keller. **Member prices** are lower than buying from Keller directly. Call MMTA at 410-644-4600.

Bus Daily Driver Log, Item 9-L: Member Price \$2.50 each (1-99), or \$2.30 each for full case (100) books.

Non-members pay \$4.00 for qty. 1-99 and \$3.80 full case price (100 books)

Bus DVIR Inspection Forms, Item 25-B: Member price \$1.80 each (1-99), or \$1.70 each for full case (100) books.

Non-Members pay \$3.00 each (1-99) or \$2.90 per case of 100

Experience

MMA membership brings you closer to building good business relationships with some of the industry's most experienced motorcoach travel and tourism people.

Networking

MMA offers opportunities for developing strong business relationships through networking meetings with other MMA members at events as well as communications through the newsletter and website.

Professional Ethics

Every Operator member must sign the MMA Code of Ethics, which says that MMA members aspire to highest professional standards in the industry treating customers and other members with honesty, integrity, and accuracy; that they will conduct business in such a manner as to promote the industry; and that they will maintain current status for all license, permits, and operating authority required by federal, state, and local government agencies applicable to the industry. Members have the right to display the MMA logo on company business forms, communications, and advertisements.